

MARCH 2020

PLEASE NOTE DUE TO A CHANGE IN PVA DATA SOURCE, STARTING IN OCTOBER 2016, AND UNTIL FURTHER NOTICE, PVA WILL BE REPORTING ITS VISITOR ARRIVAL STATISTICS BASED SOLELY ON NATIONALITY AND VISITORS.

PVA uses actual data based upon arrivals and departures, current month uses averages for visitors that have not departed yet. This information will be updated on next month's stats report.

VISITORS ARRIVALS COMPARING LAST YEAR WITH THIS YEAR AND PERCENTAGE CHANGE.

| 2019 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| JAPAN | 1,959 | 2,060 | 2,437 | 1,763 | 1,291 | 657 | 1,093 | 2,120 | 1,469 | 923 | 1,423 | 2,547 |
| SOUTH KOREA | 1,171 | 1,037 | 1,092 | 810 | 1,098 | 660 | 774 | 1,058 | 659 | 698 | 1,309 | 1,518 |
| TAIWAN | 923 | 1,095 | 1,195 | 1,104 | 1,395 | 1,402 | 1,700 | 1,669 | 1,254 | 1,303 | 1,335 | 1,103 |
| CHINA | 2,083 | 4,070 | 2,559 | 3,196 | 2,500 | 2,330 | 2,333 | 2,592 | 2,023 | 1,911 | 2,222 | 2,328 |
| USA/CANADA | 627 | 703 | 834 | 779 | 610 | 626 | 727 | 536 | 643 | 718 | 620 | 782 |
| EUROPE | 312 | 439 | 485 | 369 | 187 | 122 | 165 | 187 | 169 | 278 | 606 | 417 |
| OTHERS | 284 | 372 | 465 | 418 | 421 | 310 | 292 | 382 | 516 | 365 | 468 | 566 |
| Total Visitor Arrivals | 7,359 | 9,776 | 9,067 | 8,439 | 7,502 | 6,107 | 7,084 | 8,544 | 6,733 | 6,196 | 7,983 | 9,261 |
| Y-on_Y change | -29.7% | -21.3% | -17.8% | -18.4% | -2.0% | -25.3% | -21.4% | -23.0% | -4.6% | -0.4% | 35.2% | 32.5% |

| 2020 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|-------------------------------|--------------|--------------|--------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| JAPAN | 2,205 | 2,283 | 1,264 | | | | | | | | | |
| SOUTH KOREA | 1,326 | 888 | 488 | | | | | | | | | |
| TAIWAN | 1,348 | 834 | 326 | | | | | | | | | |
| CHINA | 3,117 | 125 | 58 | | | | | | | | | |
| USA/CANADA | 922 | 644 | 292 | | | | | | | | | |
| EUROPE | 514 | 547 | 178 | | | | | | | | | |
| OTHERS | 383 | 292 | 140 | | | | | | | | | |
| Total Visitor Arrivals | 9,815 | 5,613 | 2,746 | | | | | | | | | |
| Y-on_Y change | 33.4% | -42.6% | -69.7% | | | | | | | | | |

KEY MARKETS:

- **People's Republic of China (China)** with 58 arrivals in March 2020 representing a decrease of 2,501 compared to March 2019 with 2,559 arrivals.
- **Japan** with 1,264 arrivals in March 2020 representing a decrease of 1,173 compared to March 2019 with 2,437 arrivals.
- **ROC (Taiwan)** with 326 arrivals in March 2020 representing a decrease of 869 compared to March 2019 last year with 1,195 arrivals.
- **South Korea** with 488 arrivals in March 2020 represents a decrease of 604 compared to March 2019 with 1,092 arrivals.
- **North America** with 292 arrivals in March 2020 representing a decrease of 542 compared to March 2019 with 834 arrivals.
- **Total Europe** including Russia with 178 arrivals in March 2020 representing a decrease of 307 compared to March 2019 with 485 arrivals.
- **Other Nationalities** with 140 arrivals in March 2020 representing a decrease of 325 compared to March 2019 with 465 arrivals.
- **YTD:** Total year to date arrivals is 18,299 representing a decrease of 7,903 compared to January 2019, February 2019, and March 2019 arrivals with 26,202.
- March 2020 arrivals represent a decrease of 69.7% from March 2019 and a 48.9% decrease from February 2020.



Republic of
PALAU
VISITORS ARRIVAL STATISTICS

COMPARISON OF VISITOR ARRIVALS BY FISCAL YEAR. FY2019-FY2020

| FY 2019 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Total |
|-------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| JAPAN | 1,025 | 1,502 | 2,261 | 1,959 | 2,060 | 2,437 | 1,763 | 1,291 | 657 | 1,093 | 2,120 | 1,469 | 19,637 |
| SOUTH KOREA | 1,047 | 1,059 | 1,104 | 1,171 | 1,037 | 1,092 | 810 | 1,098 | 660 | 774 | 1,058 | 659 | 11,569 |
| TAIWAN | 751 | 777 | 800 | 923 | 1,095 | 1,195 | 1,104 | 1,395 | 1,402 | 1,700 | 1,669 | 1,254 | 14,065 |
| CHINA | 2,028 | 1,281 | 1,509 | 2,083 | 4,070 | 2,559 | 3,196 | 2,500 | 2,330 | 2,333 | 2,592 | 2,023 | 28,504 |
| USA/CANADA | 500 | 604 | 643 | 627 | 703 | 834 | 779 | 610 | 626 | 727 | 536 | 643 | 7,832 |
| EUROPE | 585 | 366 | 400 | 312 | 439 | 485 | 369 | 187 | 122 | 165 | 187 | 169 | 3,786 |
| OTHERS | 285 | 317 | 271 | 284 | 372 | 465 | 418 | 421 | 310 | 292 | 382 | 516 | 4,333 |
| Total Visitor Arrivals | 6,221 | 5,906 | 6,988 | 7,359 | 9,776 | 9,067 | 8,439 | 7,502 | 6,107 | 7,084 | 8,544 | 6,733 | 89,726 |
| Y-on_Y change | -35.3% | -37.0% | -28.4% | -29.7% | -21.3% | -17.8% | -18.4% | -2.0% | -25.3% | -21.4% | -23.0% | -4.6% | |

| FY 2020 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Totals |
|-------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| JAPAN | 923 | 1,423 | 2,547 | 2,205 | 2,283 | 1,264 | | | | | | | 10,645 |
| SOUTH KOREA | 698 | 1,309 | 1,518 | 1,326 | 888 | 488 | | | | | | | 6,227 |
| TAIWAN | 1,303 | 1,335 | 1,103 | 1,348 | 834 | 326 | | | | | | | 6,249 |
| CHINA | 1,911 | 2,222 | 2,328 | 3,117 | 125 | 58 | | | | | | | 9,761 |
| USA/CANADA | 718 | 620 | 782 | 922 | 644 | 292 | | | | | | | 3,978 |
| EUROPE | 278 | 606 | 417 | 514 | 547 | 178 | | | | | | | 2,540 |
| OTHERS | 365 | 468 | 566 | 383 | 292 | 140 | | | | | | | 2,214 |
| Total Visitor Arrivals | 6,196 | 7,983 | 9,261 | 9,815 | 5,613 | 2,746 | | | | | | | 41,614 |
| Y-on_Y change | -0.4% | 35.2% | 32.5% | 33.4% | -42.6% | -69.7% | | | | | | | |

The total arrivals for FY2020 to date (October 2019-March 2020) is 41,614 representing a decrease of 3,703 compared to FY2019 (October 2018- March 2019) arrivals with 45,317.

| FY 2019 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Totals |
|-------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| JAPAN | 1,025 | 1,502 | 2,261 | 1,959 | 2,060 | 2,437 | 11,244 |
| SOUTH KOREA | 1,047 | 1,059 | 1,104 | 1,171 | 1,037 | 1,092 | 6,510 |
| TAIWAN | 751 | 777 | 800 | 923 | 1,095 | 1,195 | 5,541 |
| CHINA | 2,028 | 1,281 | 1,509 | 2,083 | 4,070 | 2,559 | 13,530 |
| USA/CANADA | 500 | 604 | 643 | 627 | 703 | 834 | 3,911 |
| EUROPE | 585 | 366 | 400 | 312 | 439 | 485 | 2,587 |
| OTHERS | 285 | 317 | 271 | 284 | 372 | 465 | 1,994 |
| Total Visitor Arrivals | 6,221 | 5,906 | 6,988 | 7,359 | 9,776 | 9,067 | 45,317 |
| Y-on_Y change | -35.3% | -37.0% | -28.4% | -29.7% | -21.3% | -17.8% | |

| FY 2020 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Totals |
|-------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| JAPAN | 923 | 1,423 | 2,547 | 2,205 | 2,283 | 1,264 | 10,645 |
| SOUTH KOREA | 698 | 1,309 | 1,518 | 1,326 | 888 | 488 | 6,227 |
| TAIWAN | 1,303 | 1,335 | 1,103 | 1,348 | 834 | 326 | 6,249 |
| CHINA | 1,911 | 2,222 | 2,328 | 3,117 | 125 | 58 | 9,761 |
| USA/CANADA | 718 | 620 | 782 | 922 | 644 | 292 | 3,978 |
| EUROPE | 278 | 606 | 417 | 514 | 547 | 178 | 2,540 |
| OTHERS | 365 | 468 | 566 | 383 | 292 | 140 | 2,214 |
| Total Visitor Arrivals | 6,196 | 7,983 | 9,261 | 9,815 | 5,613 | 2,746 | 41,614 |
| Y-on_Y change | -0.4% | 35.2% | 32.5% | 33.4% | -42.6% | -69.7% | |

COMPARISON SHOWING THIS MONTH, THIS MONTH LAST YEAR AND PAST MONTH.

| | MAR | | MAR | | FEB | |
|--------------|--------------|-------------|--------------|-------------|--------------|-------------|
| | 2020 | Share | 2019 | Share | 2020 | Share |
| Japan | 1,264 | 46% | 2,437 | 27% | 2,283 | 41% |
| South Korea | 488 | 18% | 1,092 | 12% | 888 | 16% |
| Taiwan | 326 | 12% | 1,195 | 13% | 834 | 15% |
| China | 58 | 2% | 2,559 | 28% | 125 | 2% |
| USA/Canada | 292 | 11% | 834 | 9% | 644 | 11% |
| Europe | 178 | 6% | 485 | 5% | 547 | 10% |
| Others | 140 | 5% | 465 | 5% | 292 | 5% |
| Total | 2,746 | 100% | 9,067 | 100% | 5,613 | 100% |

RANKING OF KEY MARKETS: COMPARISON OF THIS MONTH, THIS MONTH LAST YEAR AND PAST MONTH.

| Mar-20 | | | Mar-19 | | |
|---------------|--------------|-------------|---------------|--------------|-------------|
| | Arrivals | % Share | | Arrivals | % Share |
| Japan | 1,264 | 46% | China | 2,559 | 28% |
| South Korea | 488 | 18% | Japan | 2,437 | 27% |
| Taiwan | 326 | 12% | Taiwan | 1,195 | 13% |
| USA/Canada | 292 | 11% | South Korea | 1,092 | 12% |
| Europe | 178 | 6% | USA/Canada | 834 | 9% |
| Others | 140 | 5% | Europe | 485 | 5% |
| China | 58 | 2% | Others | 465 | 5% |
| Totals | 2,746 | 100% | Totals | 9,067 | 100% |

| Feb-20 | | |
|---------------|--------------|-------------|
| | Arrivals | % Share |
| Japan | 2,283 | 41% |
| South Korea | 888 | 16% |
| Taiwan | 834 | 15% |
| USA/Canada | 644 | 11% |
| Europe | 547 | 10% |
| Others | 292 | 5% |
| China | 125 | 2% |
| Totals | 5,613 | 100% |

Overall:

For the month of **March 2020** visitor arrivals to Palau (excluding residents, students, employments, flight crews and transits) totaled **2,746** representing a **decrease of 6,321** compared to March 2019 with 9,067 visitor arrivals. This month all visitors from **Japan, South Korea, Taiwan, China, North America, and Europe** showed a decrease compared to same month last year.

VISITORS NIGHTS' COMPARISON LAST YEAR TO THIS YEAR

(Breakdown: nationality, number of nights each visitor spent in Palau).

| 2019 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| JAPAN | 8,804 | 9,401 | 10,931 | 8,633 | 5,824 | 3,115 | 5,128 | 9,088 | 6,588 | 4,368 | 6,584 | 11,823 |
| SOUTH KOREA | 4,952 | 4,180 | 4,323 | 3,109 | 4,312 | 2,958 | 3,429 | 4,336 | 2,742 | 2,930 | 5,178 | 6,923 |
| TAIWAN | 3,576 | 4,712 | 5,336 | 5,445 | 6,729 | 6,580 | 6,967 | 6,694 | 5,460 | 5,502 | 6,164 | 4,959 |
| CHINA | 10,846 | 19,281 | 12,565 | 15,502 | 12,671 | 11,677 | 11,710 | 12,861 | 12,813 | 12,562 | 14,181 | 14,399 |
| USA/CANADA | 4,968 | 5,105 | 5,670 | 5,724 | 4,127 | 5,256 | 5,276 | 3,509 | 4,906 | 5,484 | 4,625 | 5,777 |
| EUROPE | 2,925 | 4,069 | 4,436 | 3,124 | 1,576 | 1,052 | 1,590 | 1,547 | 1,252 | 2,504 | 5,897 | 4,087 |
| OTHERS | 2,053 | 2,293 | 3,420 | 2,656 | 2,807 | 2,317 | 2,298 | 2,547 | 2,896 | 2,206 | 3,726 | 3,664 |
| Total Visitor Nights | 38,124 | 49,041 | 46,681 | 44,192 | 38,047 | 32,956 | 36,398 | 40,581 | 36,657 | 35,555 | 46,353 | 51,631 |
| Y-on_Y change | -27% | -21% | -14% | -11% | 4% | -17% | -18% | -20% | 3% | 12% | 48% | 37% |

| 2020 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|-----------------------------|---------------|---------------|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| JAPAN | 9,834 | 10,159 | 5,632 | | | | | | | | | |
| SOUTH KOREA | 5,604 | 3,873 | 2,091 | | | | | | | | | |
| TAIWAN | 5,638 | 3,579 | 1,436 | | | | | | | | | |
| CHINA | 17,234 | 1,096 | 300 | | | | | | | | | |
| USA/CANADA | 6,683 | 5,325 | 2,380 | | | | | | | | | |
| EUROPE | 4,615 | 5,633 | 1,380 | | | | | | | | | |
| OTHERS | 2,176 | 2,206 | 827 | | | | | | | | | |
| Total Visitor Nights | 51,785 | 31,871 | 14,045 | | | | | | | | | |
| Y-on_Y change | 36% | -35% | -70% | | | | | | | | | |

BREAKDOWN OF PERCENTAGE MARKET SHARE OF VISITOR NIGHTS BY NATIONALITY.

| 2020 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-----------------------------|-------------|-------------|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| JAPAN | 19% | 32% | 40% | | | | | | | | | |
| SOUTH KOREA | 11% | 12% | 15% | | | | | | | | | |
| TAIWAN | 11% | 11% | 10% | | | | | | | | | |
| CHINA | 33% | 3% | 2% | | | | | | | | | |
| USA/CANADA | 13% | 17% | 17% | | | | | | | | | |
| EUROPE | 9% | 18% | 10% | | | | | | | | | |
| OTHERS | 4% | 7% | 6% | | | | | | | | | |
| Total Visitor Nights | 100% | 100% | 100% | | | | | | | | | |

CHART SHOWS AVERAGE LENGTH OF STAY BY NATIONALITY. Average length of visitor stays (nights)

| 2020 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|--------------|------------|------------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| JAPAN | 4.5 | 4.4 | 4.5 | | | | | | | | | |
| SOUTH KOREA | 4.2 | 4.4 | 4.3 | | | | | | | | | |
| TAIWAN | 4.2 | 4.3 | 4.4 | | | | | | | | | |
| CHINA | 5.5 | 8.8 | 5.2 | | | | | | | | | |
| USA/CANADA | 7.2 | 8.3 | 8.1 | | | | | | | | | |
| EUROPE | 9.0 | 10.3 | 7.8 | | | | | | | | | |
| OTHERS | 5.7 | 7.6 | 5.9 | | | | | | | | | |
| Total | 5.2 | 5.6 | 5.1 | | | | | | | | | |

VISITOR ARRIVALS BY MODE OF TRANSPORTATION (excluding residents, students, employments, flight crews and transits).

| Airline | Asiana Airlines | China Airlines | Korean Airlines | United Airlines | Japan Airlines | Caroline Air |
|--------------------|-----------------|----------------|-----------------|-----------------|----------------|--------------|
| Originated Airport | Korea (ICN) | Taiwan (TPE) | S.Korea (ICN) | Guam/Manila | Japan (NRT) | Kolonia YAP |
| Passengers | 526 | 643 | 144 | 557 | 521 | 8 |

| Airline | Lanmei Air | PAPA | Skymark | T'Way | an Airways | ANA |
|--------------------|------------------|------------------|-------------|-------------|-------------|-------------|
| Originated Airport | China (HK/Macau) | China (HK/Macau) | Japan Tokyo | Japan Tokyo | Japan (HGO) | Japan Tokyo |
| Passengers | - | - | 209 | 124 | | - |

| Airline | Private Planes | Others | TOTALS |
|--------------------|----------------|---------------------------------|---------------|
| Originated Airport | | Motor Vessels Sailing Yachts | 2,746 |
| Passengers | - | 14 | |

NATIONALITY OF ARRIVALS COMPARING SCHEDULED VS. CHARTER.

| SCHEDULED Flights | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-----------------------|--------------|--------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| JAPAN | 1,345 | 1,777 | 410 | | | | | | | | | |
| SOUTH KOREA | 1,322 | 884 | 484 | | | | | | | | | |
| TAIWAN | 1,348 | 833 | 324 | | | | | | | | | |
| CHINA | 980 | 125 | 57 | | | | | | | | | |
| USA/CANADA | 811 | 620 | 291 | | | | | | | | | |
| EUROPE | 491 | 532 | 175 | | | | | | | | | |
| OTHERS | 349 | 289 | 137 | | | | | | | | | |
| Total | 6,646 | 5,060 | 1,878 | | | | | | | | | |
| Chartered Flights | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
| JAPAN | 703 | 147 | 719 | | | | | | | | | |
| SOUTH KOREA | 2 | 0 | 4 | | | | | | | | | |
| TAIWAN | - | 0 | 2 | | | | | | | | | |
| CHINA | 2,099 | 0 | 1 | | | | | | | | | |
| USA/CANADA | 32 | 0 | 1 | | | | | | | | | |
| EUROPE | 9 | 0 | 1 | | | | | | | | | |
| OTHERS | 14 | 0 | 2 | | | | | | | | | |
| Total | 2,859 | 147 | 730 | | | | | | | | | |
| Other arrivals | 435 | 406 | 138 | | | | | | | | | |
| Total arrivals | 9,940 | 5613 | 2,746 | | | | | | | | | |
| % Scheduled | 67% | 90% | 68% | | | | | | | | | |
| % Charter | 29% | 3% | 27% | | | | | | | | | |



Republic of
PALAU
VISITORS ARRIVAL STATISTICS

ARRIVALS BY AIRLINE & KEY MARKET. Chart shows a breakdown of key markets arrivals by airline. *Note: Other mode of transportation not included.*

| No. | Airline | | Japan | South Korea | Taiwan | China | USA/Canada | Europe | Others | Total |
|---------------|-----------------------|---------|--------------|-------------|------------|-----------|------------|------------|------------|--------------|
| 1 | All Nippon Air | Japan | | | | | | | | |
| 2 | Asiana Airline | S.Korea | 36 | 404 | - | 36 | 8 | 30 | 12 | 526 |
| 3 | Carolines Air | Yap | | | | - | 1 | 1 | 6 | 8 |
| 4 | China Airlines | Taiwan | 128 | - | 322 | 1 | 63 | 95 | 34 | 643 |
| 5 | Delta Airlines | Japan | | | | | | | | |
| 6 | Japan Airlines | Japan | 515 | 3 | 1 | - | 1 | 1 | - | 521 |
| 7 | Korean Air | S.Korea | 35 | 77 | - | 2 | 6 | 20 | 4 | 144 |
| 8 | Lanmei Air | China | 0 | - | - | - | - | - | - | - |
| 9 | Lion Air | China | | | | | | | | |
| 10 | Palau Pacific Airways | China | | | | | | | | |
| 11 | PAPA Air | China | 0 | - | - | - | - | - | - | - |
| 12 | Skymark | Japan | 204 | 1 | 1 | 1 | 2 | - | - | 209 |
| 13 | Small Planet | China | | | | | | | | |
| 14 | Tway | Japan | 124 | - | - | - | - | - | - | 124 |
| 15 | United Airlines | Guam/PI | 211 | 3 | 2 | 18 | 213 | 29 | 81 | 557 |
| 16 | Uzbekistan Airways | Japan | 0 | | | - | | | | - |
| 17 | VietJet | Vietnam | | | | | | | | - |
| 18 | Private Plane | | | | | - | - | - | - | - |
| Totals | | | 1,253 | 488 | 326 | 58 | 294 | 176 | 137 | 2,732 |

AIRLINE LOAD FACTOR. Chart represents percentage of tourist vs. Non-Tourist occupying aircraft/seats.

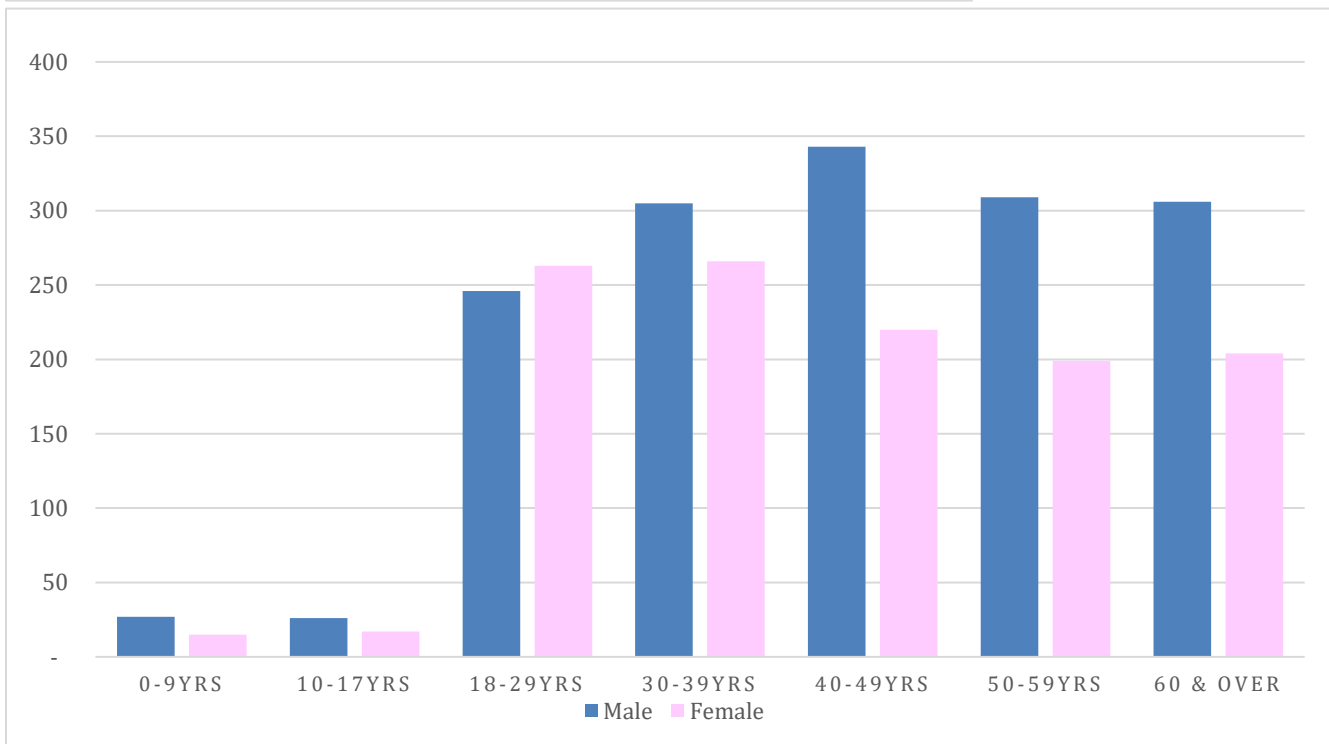
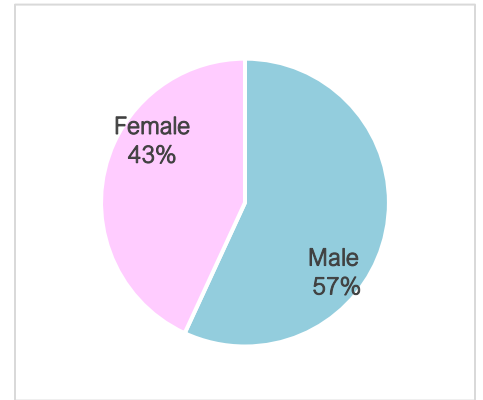
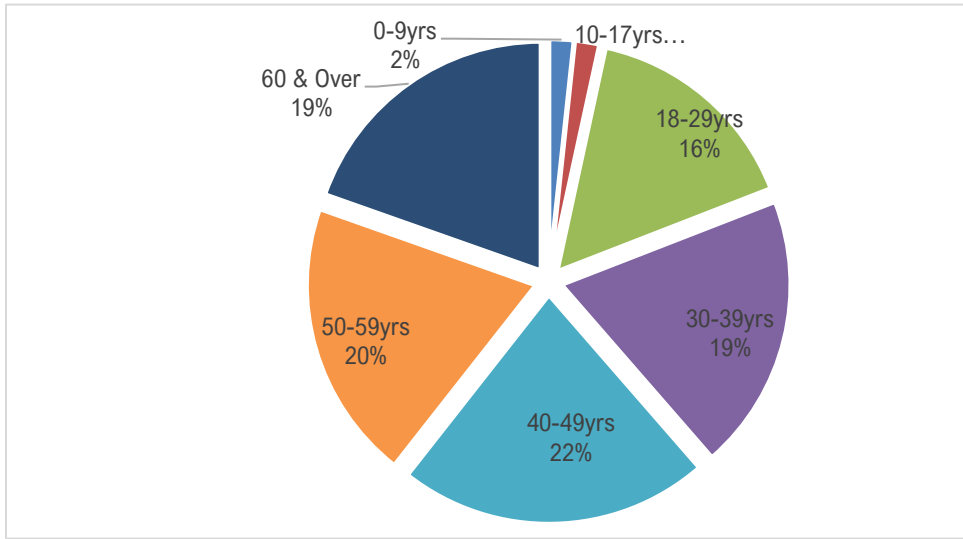
| No. | Airline | Arriving from: | Seats | Flights | Total Seats | Passengers | Tourists | Non-Tourist | % Load Factor (Tourist) | % Load Factor (Non-Tourist) |
|---------------|-----------------------|----------------|--------------|-----------|--------------|--------------|--------------|-------------|-------------------------|-----------------------------|
| 1 | All Nippon Air | Japan | | | | | | | | |
| 2 | Asiana Airline | S.Korea | 162 | 10 | 1,620 | 555 | 526 | 29 | 32% | 2% |
| 3 | Carolines Air | Yap | 17 | 3 | 51 | 14 | 8 | 6 | 16% | 12% |
| 4 | China Airlines | Taiwan | 154 | 12 | 1,848 | 714 | 643 | 71 | 35% | 4% |
| 5 | Delta Airlines | Japan | | | | | | | | |
| 6 | Japan Airlines | Japan | 230 | 4 | 920 | 530 | 521 | 9 | 57% | 1% |
| 7 | Korean Air | S.Korea | 135 | 4 | 540 | 150 | 144 | 6 | 27% | 1% |
| 8 | Lanmei Air | China | | - | - | - | - | - | | |
| 9 | Lion Air | China | | | | | | | | |
| 10 | Palau Pacific Airways | China | | | | | | | | |
| 11 | PAPA Air | China | | | - | | | - | | |
| 12 | Skymark | Japan | 150 | 3 | 450 | 211 | 209 | 2 | 46% | 0.4% |
| 13 | Small Planet | China | | | | | | | | |
| 14 | Tway | Japan | 150 | 2 | 300 | 124 | 124 | - | 41% | 0% |
| 15 | United Airlines | Guam/PI | 140 | 26 | 3,640 | 1,228 | 557 | 671 | 15% | 18% |
| 16 | Uzbekistan | Japan | | | - | | | - | | |
| 17 | VietJet | Vietnam | | | | | | | | |
| Totals | | | 1,138 | 64 | 9,369 | 3,526 | 2,732 | 794 | 29% | 8% |

Note: Private planes & other mode of transportation arrivals not included in chart.

For the month of March, 29% of total arrivals by airline are Visitors (tourists), while 8% represent residents, students, employments, flight crews and transits.

SEX AND AGE GROUP OF VISITORS TO PALAU. Gender and age group represented are from all arrivals by air only.

| YrMth | Sex | 0-9yrs | 10-17yrs | 18-29yrs | 30-39yrs | 40-49yrs | 50-59yrs | 60 & Over | Total |
|-------------------|--------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Feb-20 | Male | 27 | 26 | 246 | 305 | 343 | 309 | 306 | 1562 |
| Feb-20 | Female | 15 | 17 | 263 | 266 | 220 | 199 | 204 | 1184 |
| Percentage | | 1.7% | 1.7% | 15.7% | 19.5% | 22.0% | 19.8% | 19.6% | 100.0% |



VISITOR GROUP BY NATIONALITY AND ARRIVALS.

| | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|---|--------------|--------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Asia | 8,218 | 4,275 | 2,217 | | | | | | | | | |
| Japan | 2,205 | 2,283 | 1,264 | | | | | | | | | |
| Korea, Republic of | 1,326 | 888 | 488 | | | | | | | | | |
| Taiwan, Republic of China | 1,348 | 834 | 326 | | | | | | | | | |
| China | 3,117 | 125 | 58 | | | | | | | | | |
| Hong Kong, Special Administrative Region of China | - | - | - | | | | | | | | | |
| Macao, Special Administrative Region of China | - | - | - | | | | | | | | | |
| Bangladesh | - | - | - | | | | | | | | | |
| Indonesia | 42 | 6 | 5 | | | | | | | | | |
| India | 3 | 2 | 3 | | | | | | | | | |
| Malaysia | 20 | 14 | 26 | | | | | | | | | |
| Philippines | 105 | 84 | 32 | | | | | | | | | |
| Singapore | 14 | 10 | 5 | | | | | | | | | |
| Thailand | 21 | 20 | 3 | | | | | | | | | |
| Asia-Other | 17 | 9 | 7 | | | | | | | | | |
| North America | 922 | 644 | 292 | | | | | | | | | |
| Canada | 81 | 23 | 8 | | | | | | | | | |
| United States of America | 841 | 621 | 284 | | | | | | | | | |
| North America-Other | - | - | - | | | | | | | | | |
| Caribbean | 1 | - | - | | | | | | | | | |
| Central America | 5 | 30 | 1 | | | | | | | | | |
| South America | 10 | 5 | 2 | | | | | | | | | |
| Argentina | 1 | - | 2 | | | | | | | | | |
| Brazil | 8 | 5 | - | | | | | | | | | |
| Chile | - | - | - | | | | | | | | | |
| Ecuador | - | - | - | | | | | | | | | |
| South America-Other | 1 | - | - | | | | | | | | | |
| Europe | 516 | 547 | 180 | | | | | | | | | |
| Austria | 13 | 30 | 9 | | | | | | | | | |
| Belgium | 13 | 4 | 6 | | | | | | | | | |
| Switzerland | 29 | 20 | 9 | | | | | | | | | |
| Czech Republic | 15 | 18 | - | | | | | | | | | |
| Germany | 117 | 136 | 72 | | | | | | | | | |
| Denmark | 17 | 22 | 4 | | | | | | | | | |
| Spain | 15 | 15 | 1 | | | | | | | | | |
| Finland | 7 | 3 | 1 | | | | | | | | | |
| France | 60 | 57 | 19 | | | | | | | | | |
| United Kingdom | 60 | 43 | 9 | | | | | | | | | |
| Greece | 3 | 17 | - | | | | | | | | | |
| Italy | 41 | 41 | 15 | | | | | | | | | |
| Norway | 13 | 7 | - | | | | | | | | | |
| Poland | 13 | 62 | 3 | | | | | | | | | |
| Portugal | 2 | 2 | - | | | | | | | | | |
| Russian Federation | 33 | 21 | 7 | | | | | | | | | |
| Sweden | 5 | 2 | 1 | | | | | | | | | |
| Europe-Other | 60 | 47 | 24 | | | | | | | | | |
| Middle East | 8 | 13 | 24 | | | | | | | | | |
| Africa | 9 | 7 | - | | | | | | | | | |
| Oceania | 126 | 89 | 29 | | | | | | | | | |
| Australia | 60 | 45 | 10 | | | | | | | | | |
| Fiji | 3 | 3 | 3 | | | | | | | | | |
| Micronesia, Federated States of | 34 | 24 | 10 | | | | | | | | | |
| Marshall Islands | 14 | 2 | - | | | | | | | | | |
| New Zealand | 10 | 10 | 6 | | | | | | | | | |
| Republic of the Marshall Islands | - | - | - | | | | | | | | | |
| Solomon Islands | - | 1 | - | | | | | | | | | |
| Tuvalu | - | - | - | | | | | | | | | |
| Oceania-Other | 5 | 4 | - | | | | | | | | | |
| Total | 9,815 | 5,610 | 2,745 | | | | | | | | | |
| <i>Unidentified</i> | 0 | 3 | 1 | | | | | | | | | |
| | 9,815 | 5,613 | 2,746 | | | | | | | | | |

CONCLUSION:

PVA is introducing new stats this year, it gives us the ability to monitor more information, see trends and know where our visitors are coming from. Tourism is everyone's business, keep Palau clean and remember to wave with a smile.

| YEAR | Jan | Feb | March | April | May | June | July | Aug | Sept | Oct | Nov | Dec | Total | Growth |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|
| 2007 | | | | | | | | 6,729 | 8,040 | 9,214 | 7,609 | 6,817 | 38,409 | |
| 2008 | 8,933 | 8,783 | 7,836 | 6,632 | 4,974 | 4,646 | 6,696 | 7,360 | 6,514 | 6,253 | 5,775 | 6,885 | 81,287 | 111.64% |
| 2009 | 8,247 | 6,892 | 7,227 | 5,154 | 4,730 | 4,191 | 5,267 | 6,332 | 6,259 | 5,261 | 5,355 | 6,451 | 71,366 | -12.20% |
| 2010 | 6,829 | 8,594 | 7,701 | 5,119 | 5,444 | 4,458 | 9,782 | 9,005 | 7,102 | 6,693 | 6,028 | 7,849 | 84,604 | 18.55% |
| 2011 | 9,630 | 8,846 | 7,637 | 8,078 | 7,334 | 7,616 | 11,245 | 12,494 | 10,453 | 8,375 | 8,823 | 10,473 | 111,004 | 31.20% |
| 2012 | 11,174 | 11,349 | 10,063 | 8,507 | 7,845 | 9,845 | 11,653 | 11,866 | 8,955 | 8,783 | 9,777 | 10,543 | 120,360 | 8.43% |
| 2013 | 10,161 | 10,931 | 10,621 | 7,394 | 6,204 | 7,018 | 9,384 | 10,506 | 9,501 | 8,493 | 8,057 | 9,980 | 108,250 | -10.06% |
| 2014 | 10,933 | 11,125 | 10,959 | 8,875 | 8,690 | 10,488 | 12,331 | 13,880 | 11,863 | 11,843 | 14,020 | 15,443 | 140,450 | 29.75% |
| 2015 | 14,881 | 17,742 | 14,961 | 12,844 | 12,704 | 12,840 | 12,838 | 15,576 | 13,078 | 12,449 | 11,423 | 12,579 | 163,915 | 16.71% |
| 2016 | 14,184 | 14,138 | 12,252 | 10,669 | 9,604 | 11,383 | 12,494 | 13,288 | 12,187 | 8,990 | 9,390 | 9,882 | 138,461 | -15.53% |
| 2017 | 11,655 | 10,026 | 8,906 | 9,883 | 9,018 | 10,114 | 12,291 | 13,154 | 8,794 | 9,622 | 9,378 | 9,762 | 122,603 | -11.45% |
| 2018 | 10,466 | 12,419 | 11,024 | 10,339 | 7,652 | 8,177 | 9,009 | 11,093 | 7,056 | 6,221 | 5,906 | 6,988 | 106,350 | -13.26% |
| 2019 | 7,359 | 9,776 | 9,067 | 8,439 | 7,502 | 6,107 | 7,084 | 8,544 | 6,733 | 6,196 | 7,983 | 9,261 | 94,051 | -11.56% |
| 2020 | 9,815 | 5,613 | 2,746 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 18,174 | -80.68% |

COMPARISON OF LAST 5 YEARS SHOWING YEARLY NUMBER OF NATIONALITY VISITORS TO PALAU AND VISITOR NIGHTS.

| | 2015 | 2016 | 2017 | 2018 | 2019 | Growth LY |
|-------------|---------|---------|---------|---------|---------|-----------|
| JAPAN | 133,040 | 121,921 | 110,415 | 98,375 | 90,287 | -8.22% |
| SOUTH KOREA | 47,253 | 48,043 | 47,491 | 56,744 | 49,371 | -12.99% |
| TAIWAN | 57,932 | 57,187 | 40,327 | 45,354 | 68,123 | 50.20% |
| CHINA | 381,276 | 293,803 | 268,136 | 197,241 | 161,068 | -18.34% |
| USA/CANADA | 62,774 | 58,561 | 56,353 | 63,660 | 60,426 | -5.08% |
| EUROPE | 37,357 | 46,003 | 42,547 | 36,909 | 34,059 | -7.72% |
| OTHERS | 29,608 | 29,532 | 28,207 | 27,943 | 32,882 | 17.68% |
| Total | 749,240 | 655,049 | 593,476 | 526,226 | 496,217 | -5.70% |

| | 2015 | 2016 | 2017 | 2018 | 2019 | Growth LY |
|-------------|---------|---------|---------|---------|--------|-----------|
| JAPAN | 31,243 | 29,236 | 26,031 | 22,416 | 19,742 | -11.9% |
| SOUTH KOREA | 12,360 | 12,433 | 11,895 | 14,347 | 11,884 | -17.2% |
| TAIWAN | 14,264 | 13,934 | 9,834 | 11,386 | 15,478 | 35.9% |
| CHINA | 88,476 | 64,995 | 57,866 | 41,317 | 30,147 | -27.0% |
| USA/CANADA | 8,867 | 8,452 | 8,032 | 8,464 | 8,205 | -3.1% |
| EUROPE | 4,274 | 4,924 | 4,695 | 4,377 | 3,736 | -14.6% |
| OTHERS | 4,430 | 4,487 | 4,250 | 4,043 | 4,859 | 20.2% |
| Total | 163,915 | 138,461 | 122,603 | 106,350 | 94,051 | -11.6% |

HAPPENINGS IN MARCH 2020

- March 4-8, 2020: ITB Berlin. PVA secured a booth for this 5 day show in Berlin. However, due to the conditions of the COVID-19, PVA halted traveling of associates. The show was later cancelled by the organizers and will be held in March 10-14, 2021.
- March 7, 2020: Last flight from Tway Airlines (Charter flight from Japan) --- No charter operation.
- March 12, 2020: Last flight from Skymark Airlines (Charter flight from Japan) --- No charter operation.
- March 13, 2020: Night Market ---- Lucky Friday Theme ----
- March 13, 2020: Last flight from Korean Air (Scheduled flight from South Korea) ----- All flights suspended until further notice.
- March 17, 2020 : President Tommy E. Remengesau Jr. Signed Executive Order No. 437 urging the collaboration of all government agencies in the COVID-19 response extends existing travel restrictions- temporary ban direct flights and cruise ships originating from or transiting through mainland China, Hong Kong, or Macau into Palau, as well as temporary ban of entry of foreign travelers from these areas in the past 14 days until April 30, 2020.
- March 17-19, 2020: MITT Russia. PVA secured a booth for this 3 day show in Russia. However, due to the conditions of the COVID-19, PVA halted traveling of associates. The show was later postponed until further notice.
- March 20, 2020: PVA implemented precautionary measures to ensure the safety and well-being of the public – PVA Airport Booth suspended including all other PVA public events namely, Palau Night Market, Experience Airai, Tour and Dusk at Todai. These activities are suspended until further notice.
- March 21, 2020: Last flight from United Airlines (Scheduled flight from Guam and Manila) ----- No Flights until further notice.
- March 21, 2020: Last flight from China Airlines (Scheduled flight from Taiwan) --- All flights have been suspended from March 23 and up to April 27, 2020.
- March 23, 2020: Last flight from Asiana Airlines (Scheduled flight from South Korea) ----- All flights have been suspended beginning March 26- April 19,2020.
- March 24, 2020: Last flight from Japan Airline (Charter flight from Japan) --- No charter operation
- All direct flights from Mainland China continues suspended operations until further notice. Lanmei air and PAPA Airlines are both direct flights from Macau/Hong Kong.

PVA SOCIAL MEDIA STATS

(Web presence and Social Media is an important part of marketing Palau, we included numbers so everyone can watch Palau's economy grow).



WWW.PRISTINEPARADISEPALAU.COM

| Website | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|-------------------|--------|--------|--------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| # Visitors | 9,006 | 8,005 | 6,931 | | | | | | | | | |
| # Unique Visitors | 7,667 | 6,703 | 5,762 | | | | | | | | | |
| Returning Users | 916 | 899 | 779 | | | | | | | | | |
| Page Views | 24,401 | 19,869 | 17,171 | | | | | | | | | |



WWW.FACEBOOK.COM/PRISTINEPARADISEPALAU

| Facebook | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|--------------|--------|--------|--------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| # Posts | 12 | 10 | 7 | | | | | | | | | |
| # Likes | 1,233 | 750 | 1,665 | | | | | | | | | |
| # Shares | 119 | 64 | 174 | | | | | | | | | |
| # Page Likes | 19,913 | 24,938 | 27,585 | | | | | | | | | |
| # Followers | 20,268 | 25,310 | 27,999 | | | | | | | | | |



INSTAGRAM - @VISITPALAU

| Instagram | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|-------------|-----|-------|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Total Posts | | 7 | 7 | | | | | | | | | |
| # Likes | | 2,672 | 4,305 | | | | | | | | | |
| # Followers | | 4,165 | 4,599 | | | | | | | | | |

PVA NIGHT MARKET

| Night Market | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|--------------|-----|------------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Date | | 14-Feb | 13-Mar | 10-Apr | 8-May | 5-Jun | 3-Jul | 14-Aug | 11-Sep | 9-Oct | 6-Nov | 4-Dec |
| # Tourist | n/a | 604 | 181 | | | | | | | | | |
| # Local | n/a | 1,140 | 867 | | | | | | | | | |
| Total: | n/a | 1,744 | 1,048 | | | | | | | | | |
| Receipts | n/a | \$7,409.00 | \$6,679.00 | | | | | | | | | |
| Date | | 28-Feb | 27-Mar | 24-Apr | 22-May | 19-Jun | 17-Jul | 28-Aug | 25-Sep | 23-Oct | 20-Nov | 18-Dec |
| # Tourist | n/a | 86 | 0 | | | | | | | | | |
| # Local | n/a | 417 | 0 | | | | | | | | | |
| Total: | n/a | 503 | 0 | | | | | | | | | |
| Receipts | n/a | \$3,184.00 | \$ - | | | | | | | | | |